

Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
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R 091510Z SEP 75
FM AMCONSUL FRANKFURT
TO SECSTATE WASHDC 1349
USDOC WASHDC
INFO AMEMBASSY BONN

UNCLAS FRANKFURT 5968

E.O. 11652: N/A
TAGS: BEXP, GW
SUBJ: WTDR/FTI: REIFEN-WEYLAND

REF: USDOC 12137

1. GERMANY 2. CNTRY CODE: 428 3. SER NO: N/A
4. REIFEN WEYLAND
4A. CODE: K CODE: E
5. ZURMAIENERSTR. 58
6. D 5500 TRIER
7. ESTABL: 1932 8. EMPL: 7 9. SIZE: (20-X) MEDIUM

10. REPUTATION: (22-X) GOOD
11. SALES AREA: W. GERMANY, ECC COUNTRIES
12. RPT DATE 09/75
13A. 30111/1345 RET. WHS. IM. EX OF PASSENGER CAR PNEUMATIC TIRES.
13B. 30112/1345 RET. WHS. IM. EX OF PNEUMATIC TRUCK TIRES
13C. 30--3/1345 RET. WHS. IM. EX. OF FARM TRACTOR AND INDUSTRIAL
TIRES.
14. CONTACT: HARRY LOCHANSKY TITLE: OWNER
15. CABLE: NONE 16. TELEX NONE 17. TEL: 0651-42502
18. FINANCIAL REFS: STADTSPARKASSE TRIER.
19. TRADE REFS: LOCAL CHAMBER OF COMMERCE
20. FOREIGN FIRMS REPRESENTED: NONE
21 THE FIRM WAS ESTABLISHED AND OWNED UNTIL 1973 BY ERNST WEYLAND,
THE FATHER-IN-LAW OF THE PRESENT OWNER LOCHANSKY. LOCHANSKY, AN AMERI
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CITIZEN, BORN IN 1940, HAD BEEN MANAGER OF THE FIRM FOR SEVERAL YEARS
BEFORE BECOMING THE OWNER IN 1973. THE FIRM HAS A BRANCH RETAIL SHOP

IN KONZ-KOENEN NEAR TRIER. IT ALSO HAS A TIRE REPAIR WORKSHOP AT ITS HEADQUARTERS. THE BUSINESS PROPERTY IN TRIER IS RENTED, WHEREAS THE BRANCH BUILDING AND GROUNDS ARE OWNED BY MR. LOCHANSKY, AND VALUED DM 350,000, WITH DM 220,000 ENCUMBRANCES. DM 50,000 ARE INVESTED IN EQUIPMENT AND DM 80,000 IN INVENTORY. THE OVERALL FINANCIAL SITUATION IS ORDERLY. WORKING CAPITAL, HOWEVER, IS SOMEWHAT SHORT BECAUSE OF INVESTMENT IN THE NEW BUILDING IN KONZ-KOENEN. NO DEROGATORY INFORMATION WAS RECEIVED ON PAYMENTS. RECOMMENDED AS A BUSINESS CONTACT.

2. PREPARED BY P. BARTOLSIC, APPROVED BY M.A. PETTER AT US CONSULATE GENERAL FRANKFURT. LEHMANN

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Message Attributes

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Margaret P. Grafeld
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